

Auto Loan Rates



AUTO	Tier 1 730>	Tier 2 690-729	Tier 3 640-689	Tier 4 639-610	Tier 5 <610
Model Years 2015 & Newer					
Up to 24 MO	4.99%	5.24%	6.49%	10.99%	12.99%
60 MO	6.24%	6.49%	6.99%	10.99%	12.99%
72 MO	6.49%	6.74%	8.49%	11.49%	13.49%
84 MO	6.74%	6.99%	8.99%	11.99%	13.99%

*84 month term only on 2019 and newer models.

Model Years 2014 & Older					
Up to 24 MO	5.99%	6.24%	6.99%	12.25%	14.25%
36 MO	6.74%	6.99%	7.49%	12.75%	14.75%
48 MO	7.24%	7.49%	7.99%	13.25%	15.25%
60 MO	7.74%	7.99%	8.49%	13.75%	15.75%

DRIVING SENSE	Tier 1 730>	Tier 2 690-729	Tier 3 640-689	Tier 4 639-610	Tier 5 <610
Model Years 2018 & Newer					
60 MO	7.24%	7.49%	7.99%	N/A	N/A
61 - 72 MO	7.49%	7.74%	9.49%	N/A	N/A

Effective March 13, 2023

These rates are subject to change without notice.

All rates are quoted as Annual Percentage Rates. Your loan interest rate will be determined by your credit score, as shown on the tier ranges above. The specific rate will be set at the time of the loan application review. We may limit the loan to collateral value, based on Manufacturer's Suggested Retail Price or NADA value.

We offer great buying information and advice including new car invoice pricing from Chrome Carbook, used car values from NADA and vehicle history reports from Carfax. See our staff for details.

